
Utah Valley Entrepreneurial Forum

Top Twenty-Five Under Five



#25 – Rocketship

- Rocketship is a multi-disciplinary industrial design and product development firm, providing creative product development solutions across a wide range of categories.
- Rocketship has developed multiple award winning products for companies like ProvoCraft, Control 4, Jetboil, Buck Knives, NuSkin, and others.
- They get the job done and meet expectations. 70% of sales stem from repeat clients.
- www.rocketshipdesign.com



ROCKETSHIP

#24 – Five Star Painting

- Five Star Painting is a franchise system that operates in the USA, Canada, and Mexico. At present, there are 53 painting franchises in operation doing residential, commercial, and industrial painting.
- Five Star Painting promises a quality painting job that is clean, on time, and on budget. Their painter certification program assures that the painters have the skills to do a beautiful job. They also use the latest technologies to make sure they're as efficient as possible.
- www.fivestar-painting.com



#23 – Ciralight

- Ciralight is a Utah-based corporation, created for the purpose of bringing outside light inside at intensity levels where electric lights are no longer needed during daylight hours. The result is energy savings, improved human performance, and a significant reduction in life threatening pollution.
- Current local customers include: Mark Miller Toyota and AARUP. Nationally, they serve Office Depot, Staples, and Petsmart, among many others. They are also heavily involved with international clients.
- www.ciralight.com



#22 – Kaufman Enterprise Solutions

- Founded in 2006, Kaufman Enterprise Solutions currently serves as the CFO for almost four dozen companies, representing hundreds of millions of dollars in annual sales and thousands of employees.
- In 2007, they helped their clients raise over \$15 million in debt and equity financing.
- They founded Kaufman CFO University, a proprietary and growing knowledge-base that provides their CFOs with unparalleled continuing education.
- www.kescfo.com



KAUFMAN
ENTERPRISE SOLUTIONS

#21 – Renasis, LLC

- Renasis, LLC specializes in the design, development, and manufacture of wireless communications products, services, and system solutions. Their products are designed to extend the reach of Wireless Local Area Networks.
- Experts in the innovation and implementation of wireless technology, Renasis also provides OEM/ODM services to a growing number of premier manufacturers.
- Renasis has won key accounts in the wireless hospitality market. They also now have offices on two continents.
- www.renasis.com



#20 – LineaGen, Inc.

- LineaGen is a content-based biomarker discovery company, focused on the commercialization of novel, patentable diagnostic tests that will lead to more personalized healthcare regimens for human health and disease conditions.
- LineaGen received \$5.8 million in venture capital funding in 2007. These funds are dedicated to approximately 18 months of company operations and medical research.
- LineaGen collaborates with the University of Utah for much of its research efforts, and provides them with resources to expand significant medical research projects.
- www.lineagen.com



#19 – FundingUniverse, Inc.

- FundingUniverse connects qualified entrepreneurs with active VC's, angel investors, and lending sources.
- They offer a 13-lesson Funding Boot Camp, which utilizes multimedia presentations and webinars, to answer entrepreneurs' questions about raising investment capital. They also provide templates for business plans and financial statements.
- They were awarded UTC Emerging Executive of the Year.
- www.fundinguniverse.com



#18 – Ad Hoc Electronics

- Ad Hoc Electronics' ILLUMRA energy management products use battery-free wireless technology to simplify installation and maintenance of green control systems in commercial buildings.
- The company provides wireless solutions for sensor, controls, and networking applications.
- Some of their products include: ILLUMRA energy management products, Decorator Wireless Switch, Real Estate Utilization Sensor, and Video Arraignment System.
- www.adhocelectronics.com



AD HOC
ELECTRONICS

#17 – RockWell, Inc.

- RockWell, Inc. is a manufacturer of decorative window wells for the residential construction industry.
- The window wells are a one-piece product, manufactured from composite fiberglass, and have a stone texture that looks and feels like real stone.
- RockWell, Inc. sells their products through 40+ independent distributors in 24 states and Canada. They are known by their customers and competitors as the Cadillac of window wells.
- www.rockwellinc.com



#16 – Snapp Conner PR

- Born out of 23 years of specialized experience in the technology industry, Snapp Conner PR provides all aspects of strategic and tactical PR execution for companies in the technology, health and wellness, and life sciences space.
- Snapp Conner PR assists organizations, ranging from start-ups and growth companies to established ventures and public companies, in creating and executing PR programs to achieve maximum possible business results.
- They grew from 0 to \$1.25 million, and from 3 employees to 11 in the first year.
- www.snappconner.com



Top One Year Company

#15 – Q90 Corporation

- Q90 Corporation develops and provides custom software, email hosting, and data migration services. Each product and service is designed to align with the client's specific goals and systems to increase productivity and maximize return on investment.
- Q90 has provided personal service to over 150 companies nationwide.
- Q90 encourages the entrepreneurship of its employees by offering to help them start joint companies around original ideas.
- www.q90.com



#14 – Hunter Composites, LLC

- Hunter Composites was founded in 2003, when Clint Ashton and his son, Tyler, started working in their garage on products utilizing a new fiberglass process called resin infusion.
- They expanded into making architectural columns using this process, and have patent pending on the column process. They are now also making church steeples and graphite box beams.
- Hunter Composites has grown to 25 people, and \$1.5 million a year in sales. They plan on reaching 5 million by 2010.



#14 – Experience Dental Studio

- Founded in July of 2006 by Mark Willes, Experience Dental Studio is the exclusive laboratory for designing DURAthine veneers.
- Mark is the creator of these veneers, and together with Dr. Dennis Wells, their current hands-on, DURAthine LIVE courses are helping dentists across the country provide their patients with viable, beautiful, minimal-prep options.
- Every Experience Dental Studio team member has been carefully sought out and personally trained by Mark to execute his vision for excellence.
- www.durathinveneers.com



#13 – OrangeSoda Inc.

- OrangeSoda serves the small to medium sized business (SMB) with search marketing services. Their expertise comes from over a decade of studying user search behavior and helping tens of thousands of small businesses strengthen their online presence.
- OrangeSoda's technology is tailor-made for the SMB, allowing a business to sidestep the process of setting up, tracking, and managing a search marketing campaign.
- They were voted the #1 Startup Company in Utah Valley in Utah Valley BusinessQ Magazine.
- www.OrangeSoda.com



#12 – Procerus Technologies

- Procerus Technologies, founded in January of 2004, develops and markets the Kestrel™ Autopilot System for mini and micro Unmanned Aerial Vehicles (UAVs and MAVs).
- The company's purpose is to bring innovative and meaningful miniature UAV avionics products to market for military and emerging commercial applications.
- www.procerusuav.com



#11 – InsideSales.com, Inc.

- InsideSales.com was the first hosted CRM software with a built-in dialer solution that tripled or quadrupled the amount of contacts that a professional sales representative could make over the phone.
- InsideSales.com also pioneered the Lead Response Management (LRM) market with technologies like the award-winning ResponseSwami that helps companies call Web-based leads back in seconds or minutes rather than the typical hours or days that they do now.
- They were voted 2007 Product of the Year by *INTERNET TELEPHONY Magazine*, and *Unified Communications Magazine*.
- www.INSIDESALES.COM



10 – Vested Group

- Vested Group is a private investment company that specializes in high-growth business markets. They focus on delivering a full range of investments and business services in their core sectors of real estate investing coupled with information technologies.
- Vested Group utilizes a proprietary computerized system that significantly reduces the costs of construction and renovation.
- Vested Group was recognized as a 'Top 10 Company to Watch in 2008' by Utah Valley BusinessQ
- CEO Chad Bennett was named 2007 Investor of the Year by the Utah Valley Real Estate Investors Association.
- www.vestedgroup.com

VESTED GROUP

Top Two Year Company

#10 – Navigator Business Solutions

- As an SAP certified partner, Navigator distributes and implements SAP Business One exclusively. SAP Business One is an affordable, integrated business management solution, designed specifically for small and midsize companies to help manage their growth.
- Navigator creates broad vertical add-in applications for SAP Business One software, and custom programming. They also sell, implement, and provide training services for SAP Business One and add-ins.
- Navigator was named SAP Best New Business Partner for 2005, Partner of the Year for 2006, was awarded the SAP Pinnacle Award for Innovation for 2007, and the Top Ten Club 2008.
- www.NB1s.com



Navigator
Business One Solutions

The logo for Navigator Business One Solutions features the word "Navigator" in a large, bold, dark blue sans-serif font. Below it, the words "Business One Solutions" are written in a smaller, dark blue sans-serif font, with the word "One" highlighted in a bright orange color.

#9 – Alianza

- Alianza provides the first hosted, fully-integrated IP-based platform for delivering Unified Communications Applications, via Software as a Service (SaaS), for Broadband Service Providers. They also provide value-added applications.
- Alianza's proprietary PowerPlatform enables Broadband Service Providers to launch private-labeled solutions in less than 30 days, with no capital ventures.
- Alianza's headquarters are in Lindon, Utah. The company has established branches in Mexico, Argentina, and Singapore as part of its ongoing strategy to service English and Spanish-speaking markets worldwide.
- www.alianza.com



#8 – Cymphonix Corporation

- Because of the changing state of the Internet, companies are searching for an easier way to control Internet resources.
- Cymphonix is the first company to successfully provide small and medium sized organizations the ability to control both Internet browsing activity and Internet application activity—ensuring that mission critical information has the resources it needs.
- Cymphonix was given the 2004 Best of VARVision Award.
- www.cymphonix.com



#7 – Aribex, Inc.

- Aribex is a worldwide leader in innovative, handheld x-ray products. The Aribex NOMAD X-Ray Systems are the first-ever handheld, battery-powered x-ray machines optimized for the dental and veterinary industries.
- They have been recognized both nationally and internationally for their innovation, safety, and ease of use. The company is also planning ventures into other markets, including medical, forensic, security, and industrial.
- In June of 2008, Aribex shipped their 2000th NOMAD device.
- www.aribex.com



#6 – Sunrise Publishing Group, Inc. (DBA Echo Pages)

- Sunrise Publishing Group (DBA Echo pages) is the 4th largest producer of telephone directories in Denver, Colorado.
- Echo Pages delivers to 600,000 homes and businesses from Denver to Colorado Springs.
- The Association of Directory Publishers has awarded them the following awards: 2008 Third Place Excellence in Ad Design & Art-Electronic; 2008 Second Place Excellence in Ad Design & Art-Print; 2007 Third Place Excellence in Ad Design & Art-Print.
- www.echopages.com



#5 – Mindshare Technologies

- Mindshare's business monitoring survey tools gather continuous real-time threads of customer feedback that can be immediately transformed into actionable intelligence.
- The solution is affordable, yet dynamic and customizable, to flex with a company's needs, allowing businesses to build strong enterprise feedback management and monitoring processes.
- In May of 2008, Mindshare completed its 20 millionth customer survey. They have grown revenue over 8 times in 3 years.
- www.mshare.net



#4 – Seastone Consumer Products Group

- Seastone Consumer Products Group is the market leader in specialty gift card packages and gift card promotional programs.
- Seastone provides fully customizable, turnkey gift card promotional programs, utilized by many of the nation's largest retailers.
- They were recognized as the 2nd fastest growing company in Utah Valley by *Business Q* Magazine.
- www.seastone.com



S E A S T O N E

Top Four Year Company

#3 – Skullcandy

- Skullcandy was founded in 2003 by CEO Rick Alden. It is the fastest growing consumer electronics company on earth, specializing in audio & gaming headphones, audio accessories, integrated audio devices & mp3 players.
- Skullcandy is positioned as a “core” brand in the snow, skate and surf markets. They are partners with companies that integrate audio technology into their products, which creates referent brand credibility in the core market.
- The company has grown over 100% per year since it was founded.
- www.skullcandy.com



Top Five Year Company

#2 – Control4

- Control4 is the platform for today's digital home and makes whole-home automation a practical option for any residence. They believe that home automation is not just for the rich and that fully customizable solutions are not just for luxury homes.
- Control4's affordable and easy-to-use software and hardware products enable home theatre control, multi-room music, smart lighting, temperature control, and security through a range of in-home and over-the-web remote control technology.
- www.control4.com



#1 – Agel Enterprises, LLC

- Agel Enterprises, LLC has created a nutritional supplement in single-serving gel form packaging that is not a burden to consume, is convenient, tastes good, and quickly absorbs into the body.
- Their supplements have helped create a new cosmetic skin care line, Ageless.
- In 2007, they launched their new non-profit organization- the Agel Cares Foundation, which has already made significant donations in the United States, the Philippines and Nigeria.
- They have grown from \$9 million in 2005 to \$89 million in 2007. In May of 2008, Agel won the category of Best Nutrition/Health Product in the state of Utah.
- www.agel.com



Top Three Year Company
